Financial statements Quarter 1 - 2023

### **Corporate information**

| Investment Licence No.     | 270/GP                       | 16/11/1991 |
|----------------------------|------------------------------|------------|
| Investment Certificate No. | 472033000328 (1st amendment) | 28/11/2007 |
|                            | 472033000328 (2nd amendment) | 20/05/2010 |
|                            | 472033000328 (3rd amendment) | 22/04/2011 |
|                            | 472033000328 (4th amendment) | 18/10/2011 |
|                            | 472033000328 (5th amendment) | 14/05/2014 |
|                            | 472033000328 (6th amendment) | 30/12/2015 |
|                            | 6525867086 (7th amendment)   | 05/02/2016 |
|                            | 6525867086 (8th amendment)   | 28/12/2016 |
|                            | 6525867086 (9th amendment)   | 25/01/2017 |
|                            | 6525867086 (10th amendment)  | 08/04/2018 |
|                            | 6525867086 (11st amendment)  | 01/10/2019 |
|                            | 6525867086 (12nd amendment)  | 21/09/2020 |
|                            | 6525867086 (13rd amendment)  | 18/05/2021 |
|                            |                              |            |

The Company's Investment Licence has been amended several times, the most recent of which is by investment licence No. 270 CPH/GCNDDC3-BHK dated 23 August 2006. The Investment Licence and its amendments were issued by the Ministry of Planning and Investment and are valid for 50 years.

The investment certificates were issued by the Dong Nai Industrial Zone Authority and are valid for 50 years from the date of the initial investment licence.

### **Enterprise Registration**

| Certificate No.: | 3600245631 | 21/01/2016 |
|------------------|------------|------------|
|                  | 3600245631 | 19/03/2018 |
|                  | 3600245631 | 06/07/2019 |
|                  | 3600245631 | 30/06/2020 |
|                  | 3600245631 | 01/04/2021 |
|                  | 3600245631 | 18/01/2022 |
|                  | 3600245631 | 05/04/2023 |

The Company's Enterprise Registration Certificate was issued by the Department of Planning and Investment of Dong Nai Province

### **Board of Management:**

Nguyen Thi Kim Lien Chairman of the BOM

Hajime Kawasaki Member Hiroaki Takaoka Member

**Board of Director:** Daisuke Hattori General Director

Kenichiro Wada General Manager of Marketing and Sales

Koichi Noda General Manager of Factory
Okamoto Shogo General Manager of Planning
Nguyen Thi Kim Lien General Manager of Internal Control

**Registered Office** Lot 13, Tam Phuoc IZ, Tam Phuoc Ward

Bien Hoa City, Dong Nai Province, Vietnam

**Auditors** KPMG Limited Vietnam

#### **Statement of the Board of Directors**

The Board of Directors of Interfood Shareholding Company ("the Company") presents this statement and the accompanying financial statements of the Company for the year ended 31 March 2023.

The Board of Directors is responsible for the preparation and fair presentation of the financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Board of Directors:

- (a) the financial statements set out on pages 4 to 26 give a true and fair view of the financial position of the Company as at 31 March 2023, and of its results of operations and its cash flows for the three month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised the accompanying separate financial statements for issue.

On behalf of the Board of Directors

(Signed and sealed)

Daisuke Hattori

General Director

Dong Nai, dated 19th April 2023.

# **Balance sheet**

| ASSETS                               | Codo | Notes | 31/03/2023<br>VND'000 | 31/12/2022<br>VND'000 |
|--------------------------------------|------|-------|-----------------------|-----------------------|
| ASSETS                               | Code | Notes | VIND OOO              | VIND 000              |
| Current assets (100=110+130+140+150) | 100  |       | 1,328,814,003         | 1,323,229,336         |
| Cash and cash equivalents            | 110  | 5     | 1,004,658,989         | 1,009,072,464         |
| Cash                                 | 111  |       | 304,658,989           | 309,072,464           |
| Cash equivalent                      | 112  |       | 700,000,000           | 700,000,000           |
| Accounts receivable – short-term     | 130  |       | 41,689,052            | 47,254,470            |
| Accounts receivable from customers   | 131  | 6     | 26,839,540            | 30,176,163            |
| Prepayments to suppliers             | 132  |       | 2,261,286             | 2,698,063             |
| Other receivables – short-term       | 136  | 7     | 12,608,138            | 14,400,156            |
| Allowance for doubtful debts         | 137  | 6     | (19,912)              | (19,912)              |
| Inventories                          | 140  | 8     | 279,817,535           | 264,989,516           |
| Inventories                          | 141  |       | 280,329,924           | 270,753,347           |
| Allowance for inventories            | 149  |       | (512,389)             | (5,763,831)           |
| Other current assets                 | 150  |       | 2,648,427             | 1,912,886             |
| Short-term prepaid expenses          | 151  |       | 2,648,427             | 1,771,663             |
| Taxes receivable from State Treasury | 153  |       | -                     | 141,223               |
| Long-term assets                     |      |       |                       |                       |
| (200 = 210 + 220 + 240 + 260)        | 200  |       | 112,032,966           | 121,500,401           |
| Accounts receivable – long-term      | 210  |       | 932,520               | 932,520               |
| Other receivables – long-term        | 216  |       | 932,520               | 932,520               |
| Fixed assets                         | 220  |       | 73,377,600            | 76,634,339            |
| Tangible fixed assets                | 221  | 9     | 72,914,017            | 75,940,395            |
| Cost                                 | 222  |       | 431,352,778           | 430,859,779           |
| Accumulated depreciation             | 223  |       | (358,438,761)         | (354,919,384)         |
| Intangible fixed assets              | 227  | 10    | 463,583               | 693,944               |
| Cost                                 | 228  |       | 14,082,575            | 14,082,575            |
| Accumulated depreciation             | 229  |       | (13,618,992)          | (13,388,631)          |
| Other long-term assets               | 260  |       | 37,722,846            | 43,933,542            |
| Long-term prepaid expenses           | 261  | 11    | 29,674,482            | 31,256,120            |
| Deffered tax assets                  | 262  | 12    | 8,048,364             | 12,677,422            |
| TOTAL ASSETS (270=100+200)           | 270  |       | 1,440,846,969         | 1,444,729,737         |

## **Balance sheet**

| RESOURCES                                     | Code | Notes | 31/03/2023<br>VND'000 | 31/12/2022<br>VND'000 |
|---|------|-------|-----------------------|-----------------------|
| LIABILITIES (300=310+330)                     | 300  |       | 209,143,331           | 242,564,944           |
| Current liabilities                           | 310  |       | 205,714,465           | 238,980,797           |
| Accounts payable to suppliers                 | 311  | 13    | 129,524,939           | 153,223,134           |
| Advances from customers                       | 312  |       | 11,122,842            | 12,929,934            |
| Taxes payable to State Treasury               | 313  | 14    | 12,274,946            | 8,143,206             |
| Payable to employees                          | 314  |       | 15,103,277            | 9,262,235             |
| Accrued expenses                              | 315  | 15    | 36,280,666            | 54,019,225            |
| Other short-term payables                     | 319  | 16    | 1,407,795             | 1,403,063             |
| Long term liabilities                         | 330  |       | 3,428,866             | 3,584,147             |
| Provision – long-term                         | 342  | 17    | 3,428,866             | 3,584,147             |
| EQUITY (400=410)                              | 400  |       | 1,231,703,638         | 1,202,164,793         |
| Owners' equity                                | 410  | 18    | 1,231,703,638         | 1,202,164,793         |
| Share capital                                 | 411  | 19    | 871,409,840           | 871,409,840           |
| - Ordinary shares with voting rights          | 411a |       | 871,409,840           | 871,409,840           |
| Share premium                                 | 412  |       | 85,035,704            | 85,035,704            |
| Other reserves                                | 420  | 20    | 90,034,048            | 90,034,048            |
| Retained profits                              | 420  |       | 185,224,046           | 155,685,201           |
| - Accumulated profit (losses) brought forward | 421a |       | 155,685,201           | 39,571                |
| - Retained profits for the current year       | 421b |       | 29,538,845            | 155,645,630           |
| TOTAL RESOURCES (440=300+400)                 |      |       | 1,440,846,969         | 1,444,729,737         |

Dong Nai, dated 19th April 2023.

| Prepared by:                         | Approved by:                        |
|--------------------------------------|-------------------------------------|
| (Signed)                             | (Signed and sealed                  |
| guyễn Hồng Phong<br>Chief Accountant | Daisuke Hattori<br>General Director |

## **Statement of income**

|  | Code | Notes | Q1-2023<br>VND'000 | Q1-2022<br>VND'000 | YTD2023Q1<br>VND'000 | YTD2022Q1<br>VND'000 |
|--|------|-------|--------------------|--------------------|----------------------|----------------------|
| Revenue from sale of goods   | 01   | 22    | 421,593,769        | 356,286,029        | 421,593,769          | 356,286,029          |
| Revenue deductions   | 02   | 22    | 26,396,488         | 20,609,210         | 26,396,488           | 20,609,210           |
| Net revenue (10=01-02)   | 10   | 22    | 395,197,281        | 335,676,819        | 395,197,281          | 335,676,819          |
| Cost of sales  | 11   | 23    | 268,041,855        | 226,283,013        | 268,041,855          | 226,283,013          |
| <b>Gross profit (20=10-11)</b>                                     | 20   |       | 127,155,426        | 109,393,806        | 127,155,426          | 109,393,806          |
| Financial income   | 21   | 24    | 10,312,352         | 3,183,896          | 10,312,352           | 3,183,896            |
| Financial expenses   | 22   | 25    | 58,653             | (22,819)           | 58,653               | (22,819)             |
| In which: Interest expenses  | 23   |       | -                  | -                  | -                    | -                    |
| Selling expenses   | 25   | 26    | 86,660,145         | 67,970,663         | 86,660,145           | 67,970,663           |
| G&A expenses   | 26   | 27    | 9,063,556          | 7,905,926          | 9,063,556            | 7,905,926            |
| Operating profit/(loss) {30=20+(21-22)-(25+26)}                    | 30   | -     | 41,685,424         | 36,723,932         | 41,685,424           | 36,723,932           |
| Other income   | 31   |       | 62,470             | 152,696            | 62,470               | 152,696              |
| Other expenses   | 32   | 28    | 143,097            | 930,767            | 143,097              | 930,767              |
| Results of other activities (40 = 31 - 32)                         | 40   |       | (80,627)           | (778,071)          | (80,627)             | (778,071)            |
| Profit (loss) before tax $(50 = 30 + 40)$                          | 50   |       | 41,604,797         | 35,945,861         | 41,604,797           | 35,945,861           |
| Income tax expenses - current                                      | 51   | 30    | 7,436,893          | 7,936,684          | 7,436,893            | 7,936,684            |
| Income tax expenses - deferred                                     | 52   | 30    | 4,629,059          | (53,601)           | 4,629,059            | (53,601)             |
| Profit (loss) after tax<br>(60= 50 - 51- 52)<br>Earnings per share | 60   | =     | 29,538,845         | 28,062,778         | 29,538,845           | 28,062,778           |
| Basic earnings per share (in VND)                                  | 70   | 31    | 339                | 322                | 339                  | 322                  |

Dong Nai, dated 19th April 2023.

Prepared by: Approved by:

(Signed) (Signed and sealed)

Nguyễn Hồng Phong Daisuke Hattori Chief Accountant General Director

| <b>Statements</b> | of | cash | flows |
|-------------------|----|------|-------|
|-------------------|----|------|-------|

| Statements of cash flows                      |                   |               |              |
|---|-------------------|---------------|--------------|
| (Indirect method)                             |                   | 31/03/2023    | YTD2022Q1    |
|   | <b>Code Notes</b> | VND'000       | VND'000      |
| CASH FLOWS FROM OPERATING ACTIV               | VITIES            |               |              |
| Profit/(loss) before tax                      | 01                | 41,604,796    | 35,945,861   |
| Adjustments for:                              |                   |               |              |
| Depreciation and amortisation                 | 02                | 3,749,738     | 4,204,881    |
| Allowances and provisions                     | 03                | 313,435       | 233,752      |
| Exchange gain/ losses                         | 04                | 88,497        | 29,713       |
| Profits from investing activities             | 05                | (10,165,201)  | (3,177,001)  |
| Interest expense                              | 06                |               |              |
| Operating profit/(loss) before changes in wor | king 08           | 35,591,265    | 37,237,206   |
| Change in receivable                          | 09                | 5,669,397     | 3,584,075    |
| Change in inventories                         | 10                | (15,097,434)  | (15,134,803) |
| Change in payables and other liabilities      | 11                | (35,524,430)  | 5,602,935    |
| Change in prepaid expenses                    | 12                | 704,874       | (3,255,922)  |
| Interest paid                                 | 14                | -             | -            |
| Income tax paid                               | 15                | (5,429,349)   | (1,821,711)  |
| Net cash flow from operating activities       | 20                | (14,085,677)  | 26,211,780   |
| CASH FLOWS FROM INVESTING ACTIV               | ITIES             |               |              |
| Payments for additions to fixed assets        | 21                | (492,999)     | (196,200)    |
| Proceeds from disposals of fixed assets       | 22                | -             | -            |
| Receipts of interests                         | 27                | 10,165,201    | 2,578,521    |
| Cash increase from merger                     | 28                |               |              |
| Net cash inflows/(outflows) from investing ac | tiviti 30         | 9,672,202     | 2,382,321    |
| CASH FLOWS FROM FINANCING ACTIV               | TITIES            |               |              |
| Payments to settle finance lease liabilities  |                   | -             | -            |
| Profits distributions                         | 35                | <u> </u>      |              |
| Net cash inflows/(outflows) from financing ac | etiviti 40        | -             | -            |
| Net increase/(decrease) in cash               | 50                | (4,413,475)   | 28,594,101   |
| (50=20+30+40)                                 |                   |               |              |
| Cash at beginning of the year                 | 60                | 1,009,072,464 | 928,623,068  |
| Effects of changes in foreign exchange rates  |                   | <u> </u>      |              |
| Cash at end of the year $(70=50+60)$          | 70 5              | 1,004,658,989 | 957,217,169  |

Dong Nai, dated 19th April 2023.

Prepared by: Approved by:

(Signed) (Signed and sealed)

Nguyễn Hồng Phong
Chief Accountant

Daisuke Hattori
General Director

#### Notes to the financial statements

These notes form an intergal part of and should be read in conjunction with the accompanying separate financial statements.

### 1 Reporting Entity

#### (a) Ownership structure

Interfood Shareholding Company ("the Company") is incorporated as a joint stock company in Vietnam.

The Company's shares were listed on the Ho Chi Minh Stock Exchange in accordance with the Listing License No. 61/UBCK-GPNY issued by the Ho Chi Minh City Stock Exchange on 29 September 2006.

According to the Announcement No. 395/2013 of Ho Chi Minh Stock Exchange, the Company's shares were delisted from 3 May 2013 and thereafter trading on Vietnam Security Depository.

The Company's shares were listed on the Unlisted Public Company Market in accordance with the Decision No. 717/QD-SGDHN issued by the Ha Noi Stock Exchange on 7 November 2016.

### (b) Principal activities

The principal activities of the Company are to process agricultural and aquatic products into canned, dried, frozen, salted, and pickled products; the production of biscuits and snack food; carbonated and non-carbonated fruit juice, non-carbonated and carbonated beverages, with or without low level of alcohol (less than 10%); bottled filtered water; packaging for foods and beverages; process milk and milk related products; and to export, import products in accordance with business operation.

#### (c) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

#### (d) Company structure

As at 31 March 2023, the Company had 891 employees (31/12/2022: 876 employees).

## 2 Basis of preparation

## (a) Statement of compliance

The financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for the enterprises and the relevant statutory requirements applicable for financial reporting.

#### Notes to the financial statements

#### (b) Basis of measurement

The financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method

### (c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

### (d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"). the financial statements are prepared and presented in Vietnam Dong rounded to the nearest thousand ("VND'000").

#### 3 Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of the accompanying financial statements.

### (a) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and the account transfer selling rate at the end of the annual accounting period, respectively, quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the statement of income.

### (b) Cash and cash equivalent

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

#### (c) Accounts receivable

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

#### Notes to the financial statements

#### (d) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

The Company applies the perpetual method of accounting for inventory.

- (e) Tangible fixed assets
- (i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the consolidated statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

#### (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of fixed assets. The estimated useful lives are as follow:

Buildings30 yearsMachinery and equipment4-15 yearsMotor vehicles6-10 yearsOffice equipment3-10 years

### (f) Intangible fixed assets

### Software

Cost of acquiring a new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 10 years.

#### Notes to the financial statements

#### (g) Long-term prepaid expenses

#### (i) Prepaid land costs

Prepaid land costs comprise prepaid land lease rentals, including those for which the Company obtained land use rights certificate but are not qualified as intangible fixed assets under Circular No. 45/2013/TT-BTC dated 25 April 2013 of the Ministry of Finance providing guidance on management, use and depreciation of fixed assets, and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the statement of income on a straight-line basis over the term of the lease of 40 years.

#### (ii) Tools and supplies

Tools and supplies include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and supplies are amortised on a straight-line basis over 3 years.

#### (iii) Other long-term prepaid expenses

Other long-term prepaid expenses mainly include the renovation, repair and maintenance expenses which are initially stated at cost and amortised on a straight-line basis over 3 years

#### (h) Accounts payable

Trade and other payables are stated at their cost.

## (i) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or contractual obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee's compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the six-month period prior to the end of the annual accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Company are excluded.

#### Notes to the financial statements

#### (j) Share capital

#### (i) Ordinary shares

Ordinary shares are recognised at issuance price less incremental costs directly attributable to the issuance of shares, net of tax effects. Such costs are recognised as a deduction from share premium. The difference between proceeds from the issuance of shares over the par value is recorded in share premium

### (ii) Repurchase and reissue of ordinary shares (treasury shares)

Treasury shares are recognised only in respect of repurchased shares which are aggregated fractions of share arising when the Company issues shares to pay dividends or issues shares from equity reserves in accordance with an approved issuance plan, or repurchased odd-lots of shares as requested by the shareholders. In all other cases, when shares recognised as equity are repurchased, their par value amount is recognised as a reduction to share capital. The difference between the par value and the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is included in share premium

#### (k) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### Notes to the financial statements

#### (l) Revenue and other income

#### (i) Goods sold

Revenue from sale of goods is recognised in the separate statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue from sale of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

#### (ii) Interest income

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

#### (m) Leases

#### (i) Leased assets

Leases in terms of which the Company assumes substantially all the risks and rewards of ownership are classified as finance leases. Tangible fixed assets acquired by way of finance leases are stated at an amount equal to the lower of fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation

Depreciation on finance leased assets is computed on a straight-line basis over the estimated useful lives of items of the leased assets. The estimated useful lives of finance leased assets are consistent with the useful lives of tangible fixed assets as described in accounting policy 3(f)(ii)

### (ii) Leased payments

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense, over the term of the lease

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability

### (n) Borrowing costs

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

#### Notes to the financial statements

#### (o) Earnings per share

The Company presents basic earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. During the year, the Company had no potential ordinary shares and therefore does not present diluted EPS.

### (p) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format and secondary format for segment reporting are based on business segments and geographical segments, respectively.

### (q) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party

#### (r) Comparative information

Comparative information in these financial statements is presented as corresponding figures. Under this method, comparative information for the prior year is included as an integral part of the current year financial statements and is intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these financial statements is not intended to present the Company's financial position, results of operations or cash flows for the prior year

### 4 Segment reporting

The Company mainly operates in one business segment, which is the production and sale of foods and beverages and in primarily one geographical segment, which is in Vietnam.

#### (a) Business segments

The Company operates in the following main business segments:

- Drinks; and
- Others include other products and scraps

## Notes to the financial statements

| Q1-2023  | Drink<br>VND'000 | Others<br>VND'000 | Total<br>VND'000 |
|--|------------------|-------------------|------------------|
| Total segment revenue – net                    | 322,715,852      | 72,481,429        | 395,197,281      |
| Segment cost of sales                          | (238,863,398)    | (29,178,457)      | (268,041,855)    |
| Segment gross profit                           | 83,852,454       | 43,302,972        | 127,155,426      |
| Unallocated selling expenses                   |                  |                   | (86,660,145)     |
| Unallocated general andadministration expenses |                  |                   | (9,063,556)      |
| Financial income                               |                  |                   | 10,312,352       |
| Financial expenses                             |                  | _                 | (58,653)         |
| Net operating profit                           |                  | _                 | 41,685,424       |
| Results of other activities                    |                  |                   | (80,627)         |
| Income tax expense                             |                  |                   | (12,065,952)     |
| Net profit after tax                           |                  | <del>-</del>      | 29,538,845       |
| Q1-2022  | Drink<br>VND'000 | Others<br>VND'000 | Total<br>VND'000 |
| Total segment revenue – net                    | 275,876,284      | 59,800,535        | 335,676,819      |
| Segment cost of sales                          | (184,824,210)    | (41,458,803)      | (226,283,013)    |
| Segment gross profit                           | 91,052,074       | 18,341,732        | 109,393,806      |
| Unallocated selling expenses                   |                  |                   | (67,970,663)     |
| Unallocated general andadministration expenses |                  |                   | (7,905,926)      |
| Financial income                               |                  |                   | 3,183,896        |
| Financial expenses                             |                  |                   | 22,819           |
| Net operating profit                           |                  | _                 | 36,723,932       |
| Results of other activities                    |                  |                   | (778,071)        |
| Income tax expense                             |                  |                   | (7,883,083)      |
| Net profit after tax                           |                  | _                 | 28,062,778       |

## (b) Geographical segments

The Company mainly operates in one geographical segment which is in Vietnam

### Notes to the financial statements

| 5 Cash and cash equivalents | 31/03/2023    | 31/12/2022    |
|-----------------------------|---------------|---------------|
|                             | VND'000       | VND'000       |
| Cash on hand                | 176,826       | 176,244       |
| Cash in banks               | 304,482,163   | 308,896,220   |
| Cash equivalents            | 700,000,000   | 700,000,000   |
|                             | 1,004,658,989 | 1,009,072,464 |

Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transaction dates.

#### 6 Accounts receivable from customers

## (a) Accounts receivable from customers detailed by significant customers

|   | 31/03/2023 | 31/12/2022 |
|---|------------|------------|
|   | VND'000    | VND'000    |
| EB Services Company Limited                 | 3,239,009  | 6,757,415  |
| MM Mega Market Vietnam Company Limited      | 3,673,744  | 4,302,407  |
| Wincommerce General Commercial Services SJC | 2,051,688  | 3,792,630  |
| Others                                      | 17,875,099 | 15,323,711 |
|   | 26,839,540 | 30,176,163 |

## (b) Accounts receivable from customers classified by payment term

|            | 31/03/2023 | 31/12/2022 |
|------------|------------|------------|
|            | VND'000    | VND'000    |
| Short-term | 26,839,540 | 30,176,163 |
|            | 26,839,540 | 30,176,163 |

#### (c) Allowance for doubtful debts

Movements of the allowance for doubtful debts during the year were as follows:

|                                    | 31/03/2023 | 31/12/2022 |
|------------------------------------|------------|------------|
|                                    | VND'000    | VND'000    |
| Opening balance                    | 19,912     | 13,938     |
| Allowance made during the year     | -          | 5,974      |
| Allowance utilised during the year | <u> </u>   |            |
| Closing balance                    | 19,912     | 19,912     |

| 7 Other receivables                        | 31/03/2023<br>VND'000 | 31/12/2022<br>VND'000 |
|--|-----------------------|-----------------------|
| Interest receivable from deposits at banks | 8,400,000             | 7,191,781             |
| Compensation receivable                    | 3,730,108             | 6,730,108             |
| Other receivable                           | 478,030               | 478,267               |
|  | 12,608,138            | 14,400,156            |

## Notes to the financial statements

| 8 Inventories      | 31/03/20        | 31/03/2023           |                 | 22                   |
|--------------------|-----------------|----------------------|-----------------|----------------------|
|                    | Cost<br>VND'000 | Allowance<br>VND'000 | Cost<br>VND'000 | Allowance<br>VND'000 |
| Goods in transit   | 28,251          | -                    | 396,708         | -                    |
| Raw materials      | 56,451,733      | (152,943)            | 74,731,931      | -                    |
| Tools and supplies | 4,234,139       | (296,819)            | 4,798,417       | (296,819)            |
| Work in progress   | 14,125,502      | -                    | 8,634,131       | -                    |
| Finished goods     | 205,490,299     | (62,627)             | 182,192,160     | (5,467,012)          |
|                    | 280,329,924     | (512,389)            | 270,753,347     | (5,763,831)          |

Movements in the allowance for inventories during the year were as follows:

|                                       | 31/03/2023  | 31/12/2022  |
|---------------------------------------|-------------|-------------|
|                                       | VND'000     | VND'000     |
| Opening balance                       | 5,763,831   | 448,331     |
| Increase in allowance during the year | 269,415     | 6,367,258   |
| Allowance utilised during the year    | (5,520,857) | (1,051,758) |
| Closing balance                       | 512,389     | 5,763,831   |

Included in inventories as at 31 March 2023 was VND 512 million (1/1/2022: VND5,764 million) of obsolete and slow-moving inventories

## 9 Tangible fixed assets

|                          | Building VND'000 | Machinery &<br>Equipment<br>VND'000 | Motor vehicles VND'000 | Office<br>equipment<br>VND'000 | Total<br>VND'000 |
|--------------------------|------------------|-------------------------------------|------------------------|--------------------------------|------------------|
| TT:-4:-1                 | VND 000          | VND 000                             | VND 000                | VND UUU                        | VND UUU          |
| Historical cost          |                  |                                     |                        |                                | 440.050.550      |
| Opening balance          | 117,748,737      | 294,847,656                         | 3,883,853              | 14,379,533                     | 430,859,779      |
| Additions                | -                | 493,000                             | =                      | -                              | 493,000          |
| Disposals(*)             |                  | -                                   | -                      | -                              | -                |
| Closing balance          | 117,748,737      | 295,340,656                         | 3,883,853              | 14,379,533                     | 431,352,779      |
| Accumulated depreciation |                  |                                     |                        |                                |                  |
| Opening balance          | 59,839,344       | 278,396,486                         | 3,539,915              | 13,143,639                     | 354,919,384      |
| Charge for the year      | 988,121          | 2,154,492                           | 53,796                 | 322,968                        | 3,519,377        |
| Disposals(*)             | -                | -                                   | -                      | -                              | -                |
| Closing balance          | 60,827,465       | 280,550,978                         | 3,593,711              | 13,466,607                     | 358,438,761      |
| Net book value           |                  |                                     |                        |                                |                  |
| Opening balance          | 57,909,393       | 16,451,170                          | 343,938                | 1,235,894                      | 75,940,395       |
| Closing balance          | 56,921,272       | 14,789,678                          | 290,142                | 912,926                        | 72,914,018       |

### Notes to the financial statements

10

Included in the cost of tangible fixed assets were assets costing 108,112 million VND which were fully depreciated as of 31 March 2023 (31/12/2022: 91,809 million VND), but are still in active use.

The net book value of temporarily idle tangible fixed assets amounted to VND 647 million as at 31 March 2023 (31/12/2022: VND 658 million).

|                          | Software   | Total      |
|--------------------------|------------|------------|
|                          | VND'000    | VND'000    |
| Historical cost          |            |            |
| Opening balance          | 14,082,575 | 14,082,575 |
| Additions                |            | -          |
| Closing balance          | 14,082,575 | 14,082,575 |
|                          |            |            |
| Accumulated depreciation | 1          |            |
| Opening balance          | 13,388,631 | 13,388,631 |

 Charge for the year
 230,361
 230,361

 Closing balance
 13,618,992
 13,618,992

 Net book value

 Opening balance
 693,944
 693,944

 Closing balance
 463,583
 463,583

Included in the cost of intangible fixed assets were assets costing VND 12,740 million which were fully amortised as of 31 March 2023 (31/12/2022: VND1,851 million), but are still in active use.

## 11 Long-term prepaid expenses

Intangible fixed assets

|                             | Prepaid<br>land costs | Renovation cost | Other     |             |
|-----------------------------|-----------------------|-----------------|-----------|-------------|
|                             |                       |                 |           | Total       |
|                             | VND'000               | VND'000         | VND'000   | VND'000     |
| Opening balance             | 21,401,554            | 1,714,541       | 8,140,024 | 31,256,119  |
| Additions                   | -                     | =               | =         | -           |
| Amortisation for the period | (173,996)             | (1,372,532)     | (35,108)  | (1,581,636) |
| Closing balance             | 21,227,558            | 342,009         | 8,104,916 | 29,674,483  |

### 12 Deferred tax assets

|                                   |          | 31/03/2023 | 31/12/2022 |
|-----------------------------------|----------|------------|------------|
|                                   | Tax rate | VND'000    | VND'000    |
| Deferred tax assets recognised on |          |            |            |
| Allowance expenses                | 20%      | 7,256,133  | 10,803,845 |
| Allowance and provisions          | 20%      | 792,233    | 1,873,577  |
|                                   |          | 8,048,366  | 12,677,422 |

### Notes to the financial statements

## 13 Accounts payable to suppliers

## (a) Accounts payable to suppliers detailed by significant suppliers

|   | 31/03/2         | 31/03/2023                             |                 | 31/12/2022                             |  |
|---|-----------------|--|-----------------|--|--|
|   | Cost<br>VND'000 | Amount within payment capacity VND'000 | Cost<br>VND'000 | Amount within payment capacity VND'000 |  |
| Crown Beverage Cans (Dong Nai) Co., Ltd | 34,771,464      | 34,771,464                             | 46,531,755      | 46,531,755                             |  |
| Vietnam Kirin Beverage Company Limited  | 28,751,256      | 28,751,256                             | 37,214,495      | 37,214,495                             |  |
| Vietnam Chuanli Can Co., Ltd            | 16,427,502      | 16,427,502                             | 13,830,620      | 13,830,620                             |  |
| Others                                  | 49,574,717      | 49,574,717                             | 55,646,264      | 55,646,264                             |  |
|   | 129,524,939     | 129,524,939                            | 153,223,134     | 153,223,134                            |  |

### (b) Accounts payable to suppliers classified by payment term

|            | 31/03/2023            |                     | 31/12/2022      |                       |
|------------|-----------------------|---------------------|-----------------|-----------------------|
|            | Amount within payment |                     |                 | Amount within payment |
|            | Cost<br>VND'000       | capacity<br>VND'000 | Cost<br>VND'000 | capacity<br>VND'000   |
| Short-term | 129,524,939           | 129,524,939         | 153,223,134     | 153,223,134           |
|            | 129,524,939           | 129,524,939         | 153,223,134     | 153,223,134           |

### (c) Accounts payable to suppliers who are related parties

|   | 31/03/2023                      | 31/03/2023                             | 31/12/2022                      | 31/12/2022                             |
|---|---------------------------------|--|---------------------------------|--|
|   | Cost<br>VND'000                 | Amount within payment capacity VND'000 | Cost<br>VND'000                 | Amount within payment capacity VND'000 |
| Vietnam Kirin Beverage Company, Limited | 28,751,256<br><b>28,751,256</b> | 28,751,256<br><b>28,751,256</b>        | 37,214,495<br><b>37,214,495</b> | 37,214,495<br><b>37,214,495</b>        |

21/02/2022

21/02/2022

21/12/2022

21/12/2022

The amounts due to Vietnam Kirin Beverage Company Limited represented the processing fee payable, which were unsecured, interest free and payable on demand.

## 14 Taxes payable to State Treasury

|                      | 31/12/2022<br>VND'000 | Incurred<br>VND'000 | Netted-off<br>VND'000 | Paid<br>VND'000 | 31/03/2023<br>VND'000 |
|----------------------|-----------------------|---------------------|-----------------------|-----------------|-----------------------|
| Value added tax      | 1,450,576             | 38,890,031          | (27,551,274)          | (10,172,269)    | 2,617,064             |
| Corporate income tax | 5,429,348             | 7,436,894           |                       | (5,429,349)     | 7,436,893             |
| Personal income tax  | 1,263,282             | 3,079,339           |                       | (2,134,320)     | 2,208,301             |
| Other tax            | -                     | 475,664             |                       | (462,976)       | 12,688                |
|                      | 8,143,206             | 49,881,928          | (27,551,274)          | (18,198,914)    | 12,274,946            |

### Notes to the financial statements

| 15 Accrued expenses                    | 31/03/2023<br>VND'000 | 31/12/2022<br>VND'000 |
|--|-----------------------|-----------------------|
| Sales discounts and commission         | 10,020,856            | 11,393,176            |
| Promotion expenses                     | 5,423,832             | 8,709,425             |
| Incentives for saleman                 | 4,449,812             | 6,827,743             |
| Accrual for aluminium price adjustment | 42,465                | 3,992,133             |
| Secondment fee (*)                     | 1,812,545             | 3,567,883             |
| Transportation fee                     | 5,693,792             | 2,157,969             |
| Others                                 | 8,837,364             | 17,370,896            |
|  | 36,280,666            | 54,019,225            |

<sup>(\*)</sup> According to the Secondment Agreement dated 1 July 2011, the Group agreed to pay secondment fee to Kirin Holdings Company, Limited, a related party, who provides strategic and management advice and assistance to the Group at fixed amounts stipulated in the agreement with each seconded employee.

## 16 Other short-term payables

|  | 31/03/2023 | 31/12/2022 |
|--|------------|------------|
|  | VND'000    | VND'000    |
| Dividends payable                        | 508,027    | 508,027    |
| Non-trade amounts due to a related party | 296,747    | 389,707    |
| Other payable                            | 603,021    | 505,329    |
|  | 1,407,795  | 1,403,063  |

The non-trade amounts due to a related party were unsecured, interest free and are payable on demand.

### 17 Provision - long-term

| Movements of provision during the year were as follow: | Severance<br>allowance | Severance allowance |
|--|------------------------|---------------------|
|  | 31/03/2023             | 31/12/2022          |
|  | VND'000                | VND'000             |
| Opening balance  | 3,584,147              | 3,600,049           |
| Provision made during the year                         | 44,020                 | 405,392             |
| Provision utilised during the year                     | (199,301)              | (421,294)           |
| Closing balance  | 3,428,866              | 3,584,147           |

#### Notes to the financial statements

### 18 Changes in owners' equity

|                         | Share capital<br>VND'000 | Share premium VND'000 | Other Reserves<br>VND'000 | Retained profits<br>VND'000 | Total<br>VND'000 |
|-------------------------|--------------------------|-----------------------|---------------------------|-----------------------------|------------------|
| Balance as at           |                          |                       |                           |                             |                  |
| 01/01/2022              | 871,409,840              | 85,035,704            | 90,034,048                | 16,596,357                  | 1,063,075,949    |
| Net profit for the year |                          |                       |                           | 155,645,630                 | 155,645,630      |
| Dividends (Note 21)     |                          |                       |                           | (16,556,786)                | (16,556,786)     |
| Balance as at           |                          |                       |                           |                             |                  |
| 31/12/2022              | 871,409,840              | 85,035,704            | 90,034,048                | 155,685,201                 | 1,202,164,793    |
| Net profit for the year |                          |                       |                           | 29,538,845                  | 29,538,845       |
| Dividends (Note 21)     |                          |                       |                           | -                           | -                |
| Balance as at           |                          |                       |                           |                             |                  |
| 31/03/2023              | 871,409,840              | 85,035,704            | 90,034,048                | 185,224,046                 | 1,231,703,638    |

#### 19 Share capital

The Company's authorised and issued share capital is:

| -   | 31/03/20         | 31/03/2023  |                  | )22         |
|---|------------------|-------------|------------------|-------------|
|   | Number of shares | VND'000     | Number of shares | VND'000     |
| <b>Authorised and issued share capital</b><br>Ordinary shares | 87,140,992       | 871,409,920 | 87,140,992       | 871,409,920 |
| Shares in circulation<br>Ordinary shares                      | 87,140,984       | 871,409,840 | 87,140,984       | 871,409,840 |

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

There were no movements of share capital during the report period:

#### 20 Other equity funds

(b) On 1 January 2013, the Company changed its accounting currency from United States Dollars (USD) to Vietnam Dong (VND) in accordance with the requirements of Circular No. 244/2010/TT/BTC dated 31 December 2009 of the Ministry of Finance (Circular 244). Accordingly, all balances in USD as at 31 December 2012 have been translated to VND at the exchange rate of VND20,828 to USD1. This amount represents the difference between the converted value and par value of ordinary shares in VND. The difference between the converted value and par value of ordinary shares of VND90,034,048,000 is reflected as other reserves.

### Notes to the financial statements

#### 21 Dividends

Quarter 1 of 2023 The Company has not decided to pay dividends for 2022 (2022: The Annual General Shareholder Meeting of the Company resolved to distribute dividends amounting to VND16,557 million).

#### 22 Off balance sheet items

#### (a) Lease

The future minimum lease payments under non-cancellable operating leases were as follows:

|                 |                    | 31/03/2023 | 31/12/2022 |
|-----------------|--------------------|------------|------------|
|                 |                    | VND'000    | VND'000    |
| Within one year | ar                 | 3,715,604  | 3,899,718  |
| Within two to   | five years         | 6,572,010  | 7,393,511  |
|                 |                    | 10,287,614 | 11,293,229 |
| <b>(b)</b>      | Foreign currencies |            |            |
|                 |                    | 31/03/2023 | 31/12/2022 |

|     | 31/03/202 | 23        | 31/12/202 | 22      |
|-----|-----------|-----------|-----------|---------|
|     | Original  |           | Original  |         |
|     | currency  | VND'000   | currency  | VND'000 |
| USD | 82,246    | 1,956,295 | 30,534    | 724,582 |
|     |           | 1,956,295 |           | 724,582 |

## 23 Revenues from sales of goods

Total revenue represents the gross value of goods sold exclusive of value added tax. Net revenue comprised:

| Total revenue                     | Q1-2023<br>VND'000 | Q1-2022<br>VND'000 | YTD2023Q1<br>VND'000 | YTD2022Q1<br>VND'000 |
|-----------------------------------|--------------------|--------------------|----------------------|----------------------|
| ■ Sales of drinks                 | 349,112,340        | 296,485,494        | 349,112,340          | 296,485,494          |
| ■ Sales of food stuff             | 71,303,612         | 58,463,265         | 71,303,612           | 58,463,265           |
| <ul><li>Sales of scraps</li></ul> | 1,177,817          | 1,337,270          | 1,177,817            | 1,337,270            |
|                                   | 421,593,769        | 356,286,029        | 421,593,769          | 356,286,029          |
|                                   | Q1-2023            | Q1-2022            | YTD2023Q1            | YTD2022Q1            |
| Less revenue deductions:          | VND'000            | VND'000            | VND'000              | VND'000              |
| Sales allowances                  | 26,396,488         | 20,609,210         | 26,396,488           | 20,609,210           |
| ■ Sales return                    | 26,396,488         | 20,609,210         | 26,396,488           | 20,609,210           |
| Net revenue                       | 395,197,281        | 335,676,819        | 395,197,281          | 335,676,819          |

Depreciation and amortisation

Allowance

Others

| Notes to the fina   | ancial statements          |                    |                    |                      |                      |
|---------------------|----------------------------|--------------------|--------------------|----------------------|----------------------|
| 24                  | Cost of sales              |                    |                    |                      |                      |
|                     | Cost of sales              | Q1-2023            | Q1-2022            | YTD2023Q1            | YTD2022Q1            |
|                     |                            | VND'000            | VND'000            | VND'000              | VND'000              |
| Total cost of sales | 6                          |                    |                    |                      |                      |
| ■ Cost of drink     | S                          | 238,863,398        | 184,824,210        | 238,863,398          | 184,824,210          |
| ■ Cost of other     | products                   | 29,178,457         | 41,458,803         | 29,178,457           | 41,458,803           |
|                     |                            | 268,041,855        | 226,283,013        | 268,041,855          | 226,283,013          |
| 25                  |                            |                    |                    |                      |                      |
| 25                  | Financial income           | Q1-2023            | 01 2022            | VTD202201            | VTD202201            |
|                     |                            | VND'000            | Q1-2022<br>VND'000 | YTD2023Q1<br>VND'000 | YTD2022Q1<br>VND'000 |
| Interest income     | from bank deposits         | 10,165,201         | 3,177,001          | 10,165,201           | 3,177,001            |
| Foreign exchang     |                            | 147,151            | 6,895              | 147,151              | 6,895                |
| Poleigh exchang     | c gams                     | 10,312,352         | 3,183,896          | 10,312,352           | 3,183,896            |
|                     |                            | 10,612,662         | 2,132,070          | 10,012,002           | 0,100,000            |
| 26                  | Financial expenses         | 01 2022            | 01 2022            | Y/DD404404           | X/ED 2022 0.1        |
|                     |                            | Q1-2023<br>VND'000 | Q1-2022<br>VND'000 | YTD2023Q1<br>VND'000 | YTD2022Q1<br>VND'000 |
| Interest expenses   |                            | -                  | -                  | -                    | -                    |
| Foreign exchang     | ge losses                  | 58,653             | (22,819)           | 58,653               | (22,819)             |
|                     |                            | 58,653             | (22,819)           | 58,653               | (22,819)             |
| 27                  | Selling expenses           |                    |                    |                      |                      |
|                     | 8 1                        | Q1-2023            | Q1-2022            | YTD2023Q1            | YTD2022Q1            |
|                     |                            | VND'000            | VND'000            | VND'000              | VND'000              |
| Staff costs         |                            | 46,321,711         | 34,301,074         | 46,321,711           | 34,301,074           |
| Advertisement a     | nd promotion expenses      | 14,602,381         | 12,692,040         | 14,602,381           | 12,692,040           |
| Transportation for  | ee                         | 20,821,791         | 16,293,140         | 20,821,791           | 16,293,140           |
| Rental fee          |                            | 2,202,772          | 1,791,906          | 2,202,772            | 1,791,906            |
| Others              |                            | 2,711,491          | 2,892,503          | 2,711,491            | 2,892,503            |
|                     |                            | 86,660,146         | 67,970,663         | 86,660,146           | 67,970,663           |
| 28                  | General and administration | n expenses         |                    |                      |                      |
|                     |                            | Q1-2023            | Q1-2022            | YTD2023Q1            | YTD2022Q1            |
|                     |                            | VND'000            | VND'000            | VND'000              | VND'000              |
| Staff costs         |                            | 4,396,496          | 3,443,048          | 4,396,496            | 3,443,048            |
| Consultant fee      |                            | 762,700            | 687,100            | 762,700              | 687,100              |
| Rental fee          |                            | 79,898             | 425,656            | 79,898               | 425,656              |

911,586

44,020

2,868,858

9,063,558

1,043,425

2,306,697

7,905,926

911,586

44,020

2,868,858

9,063,558

1,043,425

2,306,697

7,905,926

## Notes to the financial statements

| 29 | Other expenses |
|----|----------------|

| •  | Q1-2023<br>VND'000 | Q1-2022<br>VND'000 | YTD2023Q1<br>VND'000 | YTD2022Q1<br>VND'000 |
|--|--------------------|--------------------|----------------------|----------------------|
| Depreciation of idle tangible fixed assets   | 10,918             | 10,918             | 10,918               | 10,918               |
| Loss from disposals of tangible fixed assets | -                  | -                  | =                    | -                    |
| Others                                       | 132,179            | 919,849            | 132,179              | 919,849              |
|  | 143,097            | 930,767            | 143,097              | 930,767              |

# 30 Production and business costs by element

|  | Q1-2023     | Q1-2022     | YTD2023Q1   | YTD2022Q1   |
|--|-------------|-------------|-------------|-------------|
|  | VND'000     | VND'000     | VND'000     | VND'000     |
| Raw material costs included in production cost | 215,032,049 | 158,310,593 | 215,032,049 | 158,310,593 |
| Labour costs and staff costs                   | 62,362,395  | 46,530,876  | 62,362,395  | 46,530,876  |
| Depreciation and amortisation                  | 3,803,119   | 4,204,880   | 3,803,119   | 4,204,880   |
| Outside services                               | 119,235,939 | 99,935,812  | 119,235,939 | 99,935,812  |
| Other expenses                                 | 4,494,024   | 4,674,996   | 4,494,024   | 4,674,996   |
|  | 404,927,526 | 313,657,157 | 404,927,526 | 313,657,157 |

## 31 Coporate Income Taxes

## (a) Recognised in the consolidated statement of income

|   | 31/03/2023<br>VND'000         | 31/12/2022<br>VND'000  |
|---|-------------------------------|------------------------|
| Current tax expense Current year                  | 7,436,893                     | 36,151,167             |
| Deferred tax income                               |                               |                        |
| Origination and reversal of temporary differences | 4,629,059<br><b>4,629,059</b> | 1,747,368<br>1,747,368 |
| Income tax expense                                | 12,065,952                    | 37,898,535             |
| (b) Reconciliation of effective tax rate          |                               |                        |
|   | 31/03/2023<br>VND'000         | 31/12/2022<br>VND'000  |
| Accounting profit (loss) before tax               | 41,604,797                    | 193,544,165            |
| Tax at the Company's tax rate                     | 8,320,959                     | 38,708,833             |
| Non-deductible expenses                           | 41,744                        | 410,394                |
| Over provision in prior years                     | 3,703,249                     | (1,220,692)            |
|   | 12,065,952                    | 37,898,535             |

#### Notes to the financial statements

### (c) Applicable tax rates

Under the terms of prevailing income tax regulations, the Company has an obligation to pay the government income tax at the rate of 20% of taxable profits (2022: 20%).

## 32 Basic earnings per share

# (a) Net profit attributable to ordinary shareholders

|  | 31/03/2023<br>VND'000 | 31/12/2022<br>VND'000 |
|--|-----------------------|-----------------------|
| Net profit attributable to ordinary shareholders | 29,538,845            | 125,557,534           |

## (b) Weighted average number of ordinary shares

Weighted average number of ordinary shares for 87,140,984 87,140,984

## 33 Significant transactions with related parties

In addition to related party balances disclosed in other notes to the financial statements, the Company had the following significant transactions with related parties during the year:

|   | Transaction value    |                      |
|---|----------------------|----------------------|
| Related companies   | YTD2023Q1<br>VND'000 | YTD2022Q1<br>VND'000 |
| Kirin Holdings Company, Limited - Ultimate Parent Company | V11D 000             | V11D 000             |
| Short-term loan received                                  | _                    | _                    |
| Share subscription  | _                    | _                    |
| Dividend paid   | _                    | -                    |
| Secondment fee  | 1,812,545            | 1,587,201            |
| Purchases of services                                     | -                    | -                    |
| Vietnam Kirin Beverage Company, Limited                   |                      |                      |
| Processing fee  | 62,425,707           | 54,068,048           |
| Purchases of services                                     | 719,430              | 545,190              |
| Sale of finished goods                                    | -<br>-               | 86,503               |
| Purchases of goods  | 9,772                | 871,260              |
| Processing contract Compensation                          | -                    | -                    |
| Kyowa Hakko Bio Singapore Pte,Ltd                         |                      |                      |
| Purchases of goods  | -                    | 695,520              |

## Notes to the financial statements

## **Board of Directors and Board of Management**

 Secondment fees
 1,140,000
 1,103,040

 Salary
 454,500
 454,500

Dong Nai, dated 19th April 2023.

Prepared by: Approved by:

(Signed) (Signed and sealed)

Nguyễn Hồng Phong
Chief Accountant
Daisuke Hattori
General Director