Interfood Shareholding Company

Financial Statements for the year ended 31 December 2022

Interfood Shareholding Company Corporate Information

Investment Licence No.	270/GP	16 November 1991
Investment Certificates No.	 472033000328 (1st amendment) 472033000328 (2nd amendment) 472033000328 (3rd amendment) 472033000328 (4th amendment) 472033000328 (5th amendment) 472033000328 (6th amendment) 6525867086 (7th amendment) 6525867086 (9th amendment) 6525867086 (10th amendment) 6525867086 (10th amendment) 6525867086 (12th amendment) 6525867086 (13th amendment) 6525867086 (13th amendment) 6525867086 (13th amendment) 525867086 (13th amendment) 525	Investment Licence No. August 2006. The Investment ed by the Ministry of Planning ears from the date of the initial ed by the Dong Nai Industrial
Enterprise Registration Certificate No.	3600245631 3600245631 3600245631 3600245631 3600245631 3600245631 The Enterprise Registration Certifica	21 January 2016 19 March 2018 5 July 2019 30 June 2020 1 April 2021 18 January 2022 tte and its amendments were

The Enterprise Registration Certificate and its amendments were issued by the Department of Planning and Investment of Dong Nai Province.

Interfood Shareholding Company Corporate Information (continued)

Board of Management	Ms. Nguyen Thi Kim Lien	Chairman (from 21 April 2022) Member (until 20 April 2022)
	Mr. Tomohide Ito	(until 20 April 2022) Chairman (until 20 April 2022)
	Mr. Hajime Kawasaki Mr. Hiroaki Takaoka	Member Member
	Mr. Toru Yoshimura	(from 21 April 2022) Member (until 20 April 2022)
	Mr. Koichi Ogawa	Member (until 20 April 2022)
Board of Directors	Mr. Hajime Kawasaki	General Director
	Mr. Koichi Noda	Director/General Manager of Factory
	Ms. Nguyen Thi Kim Lien	Director/General Manager of Internal Control
	Mr. Okamoto Shogo	of Planning (from 1 October 2022)
	Mr. Tomohide Ito	Director/General Manager of Planning
	Mr. Kenichiro Wada	(until 30 September 2022) Director/General Manager of Marketing/General Manager of Sales
Registered Office	Lot 13, Tam Phuoc Industrial Zone Tam Phuoc Ward, Bien Hoa City Dong Nai Province Vietnam	
Auditor	KPMG Limited	

KPMG Limited Vietnam

Interfood Shareholding Company Statement of the Board of Directors

The Board of Directors of Interfood Shareholding Company ("the Company") presents this statement and the accompanying financial statements of the Company for the year ended 31 December 2022.

The Company's Board of Directors is responsible for the preparation and fair presentation of the financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Company's Board of Directors:

- (a) the financial statements set out on pages 6 to 35 give a true and fair view of the financial position of the Company as at 31 December 2022, and of its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Company's Board of Directors has, on the date of this statement, authorised the accompanying financial statements for issue.

On behalf of the Board of Directors

(Signed and sealed)

Hajime Kawasaki General Director

Dong Nai Province, 22 March 2023

Interfood Shareholding Company Balance sheet as at 31 December 2022

Form B 01 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2022 VND'000	1/1/2022 VND'000
ASSETS				
Current assets (100 = 110 + 130 + 140 + 150)	100		1,323,229,336	1,144,057,173
Cash and cash equivalents	110	5	1,009,072,464	928,623,068
Cash	111		309,072,464	378,623,068
Cash equivalents	112		700,000,000	550,000,000
Accounts receivable – short-term	130		47,254,470	34,794,054
Accounts receivable from customers	131	6	30,176,163	29,573,912
Prepayments to suppliers	132	-	2,698,063	2,651,398
Other short-term receivables	136	7	14,400,156	2,582,682
Allowance for doubtful debts	137	6	(19,912)	(13,938)
		0		
Inventories	140	8	264,989,516	179,623,221
Inventories	141		270,753,347	180,071,552
Allowance for inventories	149		(5,763,831)	(448,331)
Other current assets	150		1,912,886	1,016,830
Short-term prepaid expenses Taxes and others receivable from State	151		1,771,663	875,607
Treasury	153		141,223	141,223
Long-term assets (200 = 210 + 220 + 260)	200		121,500,401	132,663,069
Accounts receivable – long-term	210		932,520	932,520
Other long-term receivables	216		932,520	932,520
	-		,	,
Fixed assets	220		76,634,339	88,327,895
Tangible fixed assets	221	9	75,940,395	86,313,610
Cost	222		430,859,779	428,367,799
Accumulated depreciation	223		(354,919,384)	(342,054,189)
Intangible fixed assets	227	10	693,944	2,014,285
Cost	228		14,082,575	14,082,575
Accumulated amortisation	229		(13,388,631)	(12,068,290)
Other long-term assets	260		43,933,542	43,402,654
Long-term prepaid expenses	261	11	31,256,120	28,977,864
Deferred tax assets	262	12	12,677,422	14,424,790
TOTAL ASSETS (270 = 100 + 200)	270	-	1,444,729,737	1,276,720,242

The accompanying notes are an integral part of these financial statements

Interfood Shareholding Company Balance sheet as at 31 December 2022 (continued)

Form B 01 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2022 VND'000	1/1/2022 VND'000
RESOURCES				
LIABILITIES $(300 = 310 + 330)$	300		242,564,944	213,644,293
Current liabilities	310		238,980,797	210,044,244
Accounts payable to suppliers	311	13	153,223,134	107,154,816
Advances from customers	312		12,929,934	18,749,141
Taxes and others payable to State Treasury	313	14	8,143,206	6,491,034
Payables to employees	314		9,262,235	8,724,114
Accrued expenses	315	15	54,019,225	68,061,632
Other short-term payables	319	16	1,403,063	863,507
Long-term liabilities	330		3,584,147	3,600,049
Long-term provisions	342	17	3,584,147	3,600,049
EQUITY (400 = 410)	400		1,202,164,793	1,063,075,949
Owners' equity	410	18	1,202,164,793	1,063,075,949
Share capital	411	19	871,409,840	871,409,840
- Ordinary shares with voting rights	411a		871,409,840	871,409,840
Share premium	412		85,035,704	85,035,704
Other equity funds	420	20	90,034,048	90,034,048
Retained profits	421		155,685,201	16,596,357
- <i>Retained profits/(Accumulated losses)</i>				
brought forward	421a		39,571	(108,961,177)
- Net profit for the current year/				
prior year	421b		155,645,630	125,557,534
TOTAL RESOURCES (440 = 300 + 400)	440	-	1,444,729,737	1,276,720,242

22 March 2023

Prepared by:

Approved by:

(Signed)

(Signed and sealed)

Nguyen Hong Phong Chief Accountant Hajime Kawasaki General Director

The accompanying notes are an integral part of these financial statements

Interfood Shareholding Company Statement of income for the year ended 31 December 2022

Form B 02 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2022 VND'000	2021 VND'000
Revenue from sale of goods	01	23	1,830,257,198	1,313,243,452
Revenue deductions	02	23	117,545,282	84,011,096
Net revenue (10 = 01 - 02)	10	23	1,712,711,916	1,229,232,356
Cost of sales	11	24	1,151,195,520	770,285,527
Gross profit (20 = 10 - 11)	20	-	561,516,396	458,946,829
Financial income Financial expenses In which: Interest expense	21 22 23	25	22,130,875 466,995 -	7,226,468 207,453 <i>5,522</i>
Selling expenses General and administration expenses	25 26	26 27	359,312,454 36,476,380	233,409,713 36,394,434
Net operating profit $\{30 = 20 + (21 - 22) - (25 + 26)\}$	30	-	187,391,442	196,161,697
Other income Other expenses	31 32	28 29	7,902,438 1,749,715	795,819 39,775,025
Results of other activities $(40 = 31 - 32)$	40	-	6,152,723	(38,979,206)
Accounting profit before $tax (50 = 30 + 40)$	50	-	193,544,165	157,182,491
Income tax expense – current	51	31	36,151,167	32,119,926
Income tax expense/(benefit) – deferred	52	31	1,747,368	(494,969)
Net profit after tax (60 = 50 - 51 - 52) (carried forward to next page)	60	-	155,645,630	125,557,534

Interfood Shareholding Company Statement of income for the year ended 31 December 2022 (continued)

Form **B** 02 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2022 VND'000	2021 VND'000
Net profit after tax (brought forward from previous page)	60		155,645,630	125,557,534
Earnings per share				
Basic earnings per share (in VND)	70	32	1,786	1,441

22 March 2023

Prepared by:

Approved by:

(Signed)

Nguyen Hong Phong Chief Accountant (Signed and sealed)

Hajime Kawasaki General Director

Interfood Shareholding Company Statement of cash flows for the year ended 31 December 2022 (Indirect method)

Form B 03 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2022 VND'000	2021 VND'000
CASH FLOWS FROM OPERATING ACTIV	VITIES			
Accounting profit before tax	01		193,544,165	157,182,491
Adjustments for				
Depreciation and amortisation	02		16,015,331	17,149,534
Allowances and provisions	03		6,778,624	2,720,193
Exchange losses/(gains) arising from				
revaluation of monetary items denominated				
in foreign currencies	04		66,169	(91,549)
Profits from investing activities	05		(21,211,561)	(6,983,190)
Interest expense	06		-	5,522
Operating profit before changes in working	08	_	195,192,728	169,983,001
capital				203,500,0002
Change in receivables and other assets	09		(7,656,727)	10,192,887
Change in inventories	10		(91,733,553)	23,824,999
Change in payables and other liabilities	11		24,835,699	57,618,117
Change in prepaid expenses	12		(3,174,312)	(3,556,832)
		_	117,463,835	258,062,172
Interest paid	14		_	(5,522)
Corporate income tax paid	15		(32,543,529)	(51,502,592)
Net cash flows from operating activities	20	-	84,920,306	206,554,058
CASH FLOWS FROM INVESTING ACTIV	ITIES			
Payments for additions to fixed assets	21		(4,333,170)	(2,710,159)
Proceeds from disposals of fixed assets	21		(4,333,170)	9,545
Receipts of interest	27		16,229,033	4,821,039
Net cash flows from investing activities	30	-	11,895,863	2,120,425
0		_	, ,	, , -

The accompanying notes are an integral part of these financial statements

Interfood Shareholding Company Statement of cash flows for the year ended 31 December 2022 (Indirect method – continued)

Form B 03 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2022 VND'000	2021 VND'000
CASH FLOWS FROM FINANCING ACTI	VITIES			
Payments to settle finance lease liabilities Payments of dividends	35 36		(16,554,150)	(49,382)
Net cash flows from financing activities	40		(16,554,150)	(49,382)
Net cash flows during the year $(50 = 20 + 30 + 40)$	50		80,262,019	208,625,101
Cash and cash equivalents at the beginning of the year	60		928,623,068	720,073,459
Effect of exchange rate fluctuations on cash and cash equivalents	61		187,377	(75,492)
Cash and cash equivalents at the end of the year $(70 = 50 + 60 + 61)$	70	5	1,009,072,464	928,623,068

22 March 2023

Prepared by:

Approved by:

(Signed)

(Signed and sealed)

Nguyen Hong Phong Chief Accountant Hajime Kawasaki General Director

Form **B** 09 – **D**N

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

1. Reporting entity

(a) **Ownership structure**

Interfood Shareholding Company ("the Company") is incorporated as a joint stock company in Vietnam.

The Company's shares were listed on the Ho Chi Minh City Stock Exchange in accordance with the Listing License No. 61/UBCK-GPNY issued by the Ho Chi Minh City Stock Exchange on 29 September 2006.

According to the Announcement No. 395/2013 of the Ho Chi Minh City Stock Exchange, the Company's shares were delisted on 3 May 2013 and thereafter traded on Vietnam Security Depository.

The Company's shares were traded on the Unlisted Public Company Market in accordance with the Decision No. 717/QD-SGDHN issued by the Ha Noi Stock Exchange on 7 November 2016.

(b) **Principal activities**

The principal activities of the Company are to process agricultural and aquatic products into canned, dried, frozen, salted, and pickled products; the production of biscuits and snack food; carbonated and non-carbonated fruit juice, non-carbonated and carbonated beverages, with or without low level of alcohol (less than 10%); bottled filtered water; packaging for foods and beverages; to process milk and milk related products; and to export, import products in accordance with business operation.

(c) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

(d) The Company's headcount

As at 31 December 2022, the Company had 876 employees (1/1/2022: 578 employees).

Form **B** 09 – **D**N

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

2. Basis of preparation

(a) Statement of compliance

These financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

(b) Basis of measurement

The financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

(d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"). The financial statements are prepared and presented in Vietnam Dong rounded to the nearest thousand ("VND'000").

3. Significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of the accompanying financial statements.

(a) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and the account transfer selling rate at the end of the annual accounting period, respectively, quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the statement of income.

(b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

Form **B** 09 – **D**N

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(c) Accounts receivable

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

(d) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and estimated costs to sell.

The Company applies the perpetual method of accounting for inventories.

(e) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

•	buildings	30 years
•	machinery and equipment	4-15 years
•	motor vehicles	6-10 years
•	office equipment	3-10 years

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(f) Intangible fixed assets

Software

Cost of acquiring a new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible fixed asset. Software cost is amortised on a straight-line basis over 10 years.

(g) Long-term prepaid expenses

(i) **Prepaid land costs**

Prepaid land costs comprise prepaid land lease rentals, including those for which the Company obtained land use rights certificate but are not qualified as intangible fixed assets under prevailing laws and regulations, and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the statement of income on a straight-line basis over the term of the lease of 40 years.

(ii) Tools and supplies

Tools and supplies include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Costs of tools and supplies are amortised on a straight-line basis over 3 years.

(iii) Other long-term prepaid expenses

Other long-term prepaid expenses mainly include renovation, repair and maintenance expenses which are initially stated at cost and amortised on a straight-line basis over a period ranging from 2 to 3 years.

(h) Accounts payable

Accounts payable to suppliers and other payables are stated at their costs.

Form **B** 09 – **D**N

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(i) **Provisions**

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee's compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the six-month period prior to the end of the annual accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Company are excluded.

(j) Share capital

(i) Ordinary shares

Ordinary shares are recognised at issuance price less incremental costs directly attributable to the issuance of shares, net of tax effects. Such costs are recognised as a deduction from share premium. The difference between proceeds from the issuance of shares over the par value is recorded in share premium.

(ii) Repurchase and reissue of ordinary shares (treasury shares)

Treasury shares are recognised only in respect of repurchased shares which are aggregated fractions of share arising when the Company issues shares to pay dividends or issues shares from equity reserves in accordance with an approved issuance plan, or repurchased odd-lots of shares as requested by the shareholders. In all other cases, when shares recognised as equity are repurchased, their par value amount is recognised as a reduction to share capital. The difference between the par value and the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is included in share premium.

Form **B** 09 – **D**N

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(k) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(l) Revenue and other income

(i) Goods sold

Revenue from sale of goods is recognised in the statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue from sale of goods is recognised at the net amount after deducting sale discounts stated on the invoice.

(ii) Interest income

Interest income is recognised in the statement of income on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

(m) Leases

(i) Leased assets

Assets held under leases in terms of which the Company, as lessee, does not assume substantially all the risks and rewards of ownership are classified as operating leases and are not recognised in the balance sheet.

(ii) Lease payments

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense, over the term of the lease.

Form **B** 09 – **D**N

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(n) Borrowing costs

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

(o) Earnings per share

The Company presents basic earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. During the year, the Company had no potential ordinary shares and therefore does not present diluted EPS.

(p) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format and secondary format for segment reporting are based on business segments and geographical segments, respectively.

(q) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

(r) Comparative information

Comparative information in these financial statements is presented as corresponding figures. Under this method, comparative information for the prior year is included as an integral part of the current year financial statements and is intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these financial statements is not intended to present the Company's financial position, results of operations or cash flows for the prior year.

Comparative information as at 1 January 2022 was derived from the balances and amounts reported in the Company's financial statements as at and for the year ended 31 December 2021.

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

4. Segment reporting

(a) Business segments

The Company operates in the following main business segments:

- Drinks; and
- Others include other products and scraps.

2022	Drinks VND'000	Others VND'000	Total VND'000
Total segment revenue – net Segment cost of sales	1,420,531,720 (1,007,601,178)	292,180,196 (143,594,342)	1,712,711,916 (1,151,195,520)
- Segment gross profit	412,930,542	148,585,854	561,516,396
Unallocated selling expenses Unallocated general and			(359,312,454)
administration expenses			(36,476,380)
Financial income			22,130,875
Financial expenses		_	(466,995)
Net operating profit			187,391,442
Results of other activities			6,152,723
Income tax expense			(37,898,535)
Net profit after tax		_	155,645,630

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

2021	Drinks VND'000	Others VND'000	Total VND'000
Total segment revenue – net Segment cost of sales	982,643,667 (602,210,164)	246,588,689 (168,075,363)	1,229,232,356 (770,285,527)
Segment gross profit	380,433,503	78,513,326	458,946,829
Unallocated selling expenses Unallocated general and			(233,409,713)
administration expenses			(36,394,434)
Financial income			7,226,468
Financial expenses		_	(207,453)
Net operating profit			196,161,697
Results of other activities			(38,979,206)
Income tax expense		_	(31,624,957)
Net profit after tax		_	125,557,534

Assets and liabilities cannot be segregated to different segments on a reasonable basis.

(b) Geographical segments

The Company mainly operates in one geographical segment which is in Vietnam.

5. Cash and cash equivalents

	31/12/2022 VND'000	1/1/2022 VND'000
Cash on hand Cash at banks Cash equivalents	176,244 308,896,220 700,000,000	90,146 378,532,922 550,000,000
	1,009,072,464	928,623,068

Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transaction dates.

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

6. Accounts receivable from customers

(a) Accounts receivable from customers detailed by significant customers

	31/12/2022 VND'000	1/1/2022 VND'000
EB Services Company Limited	6,757,415	5,380,205
MM Mega Market Vietnam Company Limited	4,302,407	4,151,201
WinCommerce General Commercial Services		
Joint Stock Company	3,792,630	7,800,393
Others	15,323,711	12,242,113
	30,176,163	29,573,912

(b) Accounts receivable from customers classified by payment term

	31/12/2022 VND'000	1/1/2022 VND'000
Short-term	30,176,163	29,573,912

(c) Allowance for doubtful debts

Movements of the allowance for doubtful debts during the year were as follows:

	2022 VND'000	2021 VND'000
Opening balance Allowance made during the year Allowance utilised during the year	13,938 5,974	4,076,036 (4,062,098)
Closing balance	19,912	13,938

7. Other short-term receivables

	31/12/2022 VND'000	1/1/2022 VND'000
Interest receivable from deposits at banks	7,191,781	2,197,858
Compensation receivable	6,730,108	-
Others	478,267	384,824
	14,400,156	2,582,682

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

8. Inventories

	31/12/2022		1/1/2	022
	Cost VND'000	Allowance VND'000	Cost VND'000	Allowance VND'000
Goods in transit	396,708	-	1,927,010	-
Raw materials	74,731,931	-	43,273,764	-
Tools and supplies	4,798,417	(296,819)	5,911,817	(296,819)
Work in progress	8,634,131	-	6,702,591	-
Finished goods	182,192,160	(5,467,012)	122,256,370	(151,512)
	270,753,347	(5,763,831)	180,071,552	(448,331)

Movements of the allowance for inventories during the year were as follows:

	2022 VND'000	2021 VND'000
Opening balance	448,331	368,794
Allowance made during the year	6,367,258	2,209,438
Allowance utilised during the year	(1,051,758)	(2,129,901)
Closing balance	5,763,831	448,331

Included in inventories as at 31 December 2022 was VND5,764 million (1/1/2022: VND448 million) of obsolete and slow-moving inventories.

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

9. Tangible fixed assets

	Buildings VND'000	Machinery and equipment VND'000	Motor vehicles VND'000	Office equipment VND'000	Total VND'000
Cost					
Opening balance Additions Written off	117,748,737	291,082,154 3,812,660 (47,158)	5,578,385 99,500 (1,794,032)	13,958,523 421,010 -	428,367,799 4,333,170 (1,841,190)
Closing balance	117,748,737	294,847,656	3,883,853	14,379,533	430,859,779
Accumulated depreciation Opening balance Charge for the year Written off	55,875,657 3,963,687 -	269,377,168 9,055,081 (35,763)	5,126,020 207,927 (1,794,032)	11,675,344 1,468,295 -	342,054,189 14,694,990 (1,829,795)
Closing balance	59,839,344	278,396,486	3,539,915	13,143,639	354,919,384
Net book value					
Opening balance Closing balance	61,873,080 57,909,393	21,704,986 16,451,170	452,365 343,938	2,283,179 1,235,894	86,313,610 75,940,395

Included in tangible fixed assets were assets costing VND91,809 million which were fully depreciated as of 31 December 2022 (1/1/2022: VND77,214 million), but which are still in active use.

Net book value of temporarily idle tangible fixed assets amounted to VND658 million as of 31 December 2022 (1/1/2022: VND701 million).

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

10. Intangible fixed assets

	Software VND'000
Cost	
Opening and closing balance	14,082,575
Accumulated amortisation	
Opening balance	12,068,290
Charge for the year	1,320,341
Closing balance	13,388,631
Net book value	
Opening balance	2,014,285
Closing balance	693,944

Included in intangible fixed assets were assets costing VND1,851 million which were fully amortised as of 31 December 2022 (1/1/2022: VND1,851 million), but which are still in active use.

11. Long-term prepaid expenses

	Prepaid land costs VND'000	Tools and supplies VND'000	Others VND'000	Total VND'000
Opening balance Additions Amortisation for the year	22,097,539 - (695,985)	185,897 - (185,897)	6,694,428 7,849,326 (4,689,188)	28,977,864 7,849,326 (5,571,070)
Closing balance	21,401,554	-	9,854,566	31,256,120

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

12. Deferred tax assets

	Tax rate	31/12/2022 VND'000	1/1/2022 VND'000
Deferred tax assets recognised on:			
Accrued expenses	20%	10,803,845	13,612,326
Allowances and provisions	20%	1,873,577	812,464
		12,677,422	14,424,790

13. Accounts payable to suppliers

(a) Accounts payable to suppliers detailed by significant suppliers

	31/12/2022		1/1/2022	
	Cost VND'000	Amount within payment capacity VND'000	Cost VND'000	Amount within payment capacity VND'000
Crown Beverage Can (Dong Nai) Company Limited Vietnam Kirin Beverage Company	46,531,755	46,531,755	17,392,971	17,392,971
Limited Vietnam Chuan Li Can Company	37,214,495	37,214,495	47,195,482	47,195,482
Limited	13,830,620	13,830,620	4,062,889	4,062,889
Others	55,646,264	55,646,264	38,503,474	38,503,474
	153,223,134	153,223,134	107,154,816	107,154,816

(b) Accounts payable to suppliers classified by payment term

	31/12/ Cost VND'000	2022 Amount within payment capacity VND'000	1/1/2 Cost VND'000	2022 Amount within payment capacity VND'000
Short-term	153,223,134	153,223,134	107,154,816	107,154,816

Form **B** 09 – **D**N

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(c) Accounts payable to suppliers who is a related party

	31/12/2022 Amount within payment Cost capacity VND'000 VND'000		1/1/2 Cost VND'000	2022 Amount within payment capacity VND'000
Vietnam Kirin Beverage Company Limited	37,214,495	37,214,495	47,195,482	47,195,482

The trade related amounts due to Vietnam Kirin Beverage Company Limited represented the processing fee payable, which were unsecured, interest free and are payable within 30 days from invoice date.

14. Taxes and others payable to State Treasury

	1/1/2022 VND'000	Incurred VND'000	Paid VND'000	Net-off VND'000	31/12/2022 VND'000
Value added tax	4,063,559	137,255,161	(28,644,541)	(111,223,603)	1,450,576
Corporate income tax	1,821,710	36,151,167	(32,543,529)	-	5,429,348
Personal income tax	605,765	6,233,968	(5,576,451)	-	1,263,282
Others	-	978,897	(978,897)	-	-
	6,491,034	180,619,193	(67,743,418)	(111,223,603)	8,143,206

15. Accrued expenses

	31/12/2022 VND'000	1/1/2022 VND'000
Sale discounts and commission	11,393,176 8,709,425	10,079,951 11,989,683
Promotion expenses Incentives for salesman	6,827,743	2,411,321
Accrual for aluminium price adjustment Secondment fee (*)	3,992,133 3,567,883	25,837,769 3,146,132
Transportation expense Others	2,157,969 17,370,896	1,302,302 13,294,474
	54,019,225	68,061,632

Form **B** 09 – **D**N

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(*) According to the Secondment Agreement dated 1 July 2011, the Company agreed to pay a secondment fee to Kirin Holdings Company, Limited, the ultimate parent company, who provides strategic and management advice and assistance to the Company at fixed amounts stipulated in the agreement with each seconded employee.

16. Other short-term payables

	31/12/2022 VND'000	1/1/2022 VND'000
Dividends payable	508,027	505,391
Non-trade amounts due to a related party	389,707	207,427
Others	505,329	150,689
	1,403,063	863,507

The non-trade amounts due to a related party were unsecured, interest free and are payable at call.

17. Long-term provisions

Movements of provision during the year were as follows:

	Severance allowance VND'000
Opening balance Provision made during the year Provision utilised during the year	3,600,049 405,392 (421,294)
Closing balance	3,584,147

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

18. Changes in owners' equity

	Share capital VND'000	Share premium VND'000	Other equity funds VND'000	(Accumulated losses)/ Retained profits VND'000	Total VND'000
Balance as at 1 January 2021	871,409,840	85,035,704	90,034,048	(108,961,177)	937,518,415
Net profit for the year	-	-	-	125,557,534	125,557,534
Balance as at 1 January 2022	871,409,840	85,035,704	90,034,048	16,596,357	1,063,075,949
Net profit for the year Dividends (Note 21)	-	-	-	155,645,630 (16,556,786)	155,645,630 (16,556,786)
Balance as at 31 December 2022	871,409,840	85,035,704	90,034,048	155,685,201	1,202,164,793

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

19. Share capital

The Company's authorised and issued share capital were as follows:

	31/12/2022 an Number of shares	d 1/1/2022 VND'000
Authorised and issued share capital Ordinary shares	87,140,992	871,409,920
Shares in circulation Ordinary shares	87,140,984	871,409,840

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

There were no movements of share capital during the year.

20. Other equity funds

On 1 January 2013, the Company changed its accounting currency from United States Dollars ("USD") to Vietnam Dong ("VND") in accordance with the requirements of Circular No. 244/2010/TT/BTC dated 31 December 2009 of the Ministry of Finance. Accordingly, all balances in USD as at 31 December 2012 have been translated to VND at the exchange rate of VND20,828 to USD1. The difference between the converted value and par value of ordinary shares of VND90,034,048,000 is reflected as other equity funds.

21. Dividends

The Annual General Shareholder Meeting of the Company on 21 April 2022 resolved to distribute dividends amounting to VND16,557 million (2021: Nil).

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

22. Off balance sheet items

(a) Lease commitments

The future minimum lease payments under non-cancellable operating leases were as follows:

	31/12/2022 VND'000	1/1/2022 VND'000
Within 1 year Within 2 to 5 years	3,899,718 7,393,511	4,022,461 11,293,229
	11,293,229	15,315,690

(b) Foreign currency

	31/12/	31/12/2022		22
	Original currency	VND'000 equivalent	Original currency	VND'000 equivalent
USD	30,534	724,582	292,796	6,628,898

23. Revenue from sale of goods

Total revenue represented the gross value of goods sold exclusive of value added tax.

Net revenue comprised of:

	2022 VND'000	2021 VND'000
Total revenue Sale of drinks	1,538,077,002	1,066,654,763
Sale of other productsSale of scraps	287,780,538 4,399,658	242,736,937 3,851,752
	1,830,257,198	1,313,243,452
Less revenue deductionsSale discounts	117,545,282	84,011,096
Net revenue	1,712,711,916	1,229,232,356

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

24. Cost of sales

	2022 VND'000	2021 VND'000
Total cost of salesCost of drinksCost of other products	1,007,601,178 143,594,342	602,210,164 168,075,363
	1,151,195,520	770,285,527

25. Financial income

	2022 VND'000	2021 VND'000
Interest income from deposits at banks Foreign exchange gains	21,222,956 907,919	7,018,897 207,571
	22,130,875	7,226,468

26. Selling expenses

	2022 VND'000	2021 VND'000
Staff costs and support expense	163,041,969	120,317,628
Transportation expense	98,777,380	55,881,421
Advertisement and promotion expenses	70,038,926	39,168,632
Rental expense	10,544,437	9,251,079
Others	16,909,742	8,790,953
	359,312,454	233,409,713

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

27. General and administration expenses

	2022 VND'000	2021 VND'000
Staff costs	13,794,935	13,503,515
Rental expense	1,480,769	4,271,517
Consultant fee	3,044,197	3,443,336
Depreciation and amortisation	3,661,458	3,508,206
Others	14,495,021	11,667,860
	36,476,380	36,394,434

28. Other income

	2022 VND'000	2021 VND'000
Compensation income Others	6,792,002 1,110,436	795,819
	7,902,438	795,819

29. Other expenses

	2022 VND'000	2021 VND'000
Depreciation of idle tangible fixed assets	43,672	67,891
Losses from disposals and written off of tangible fixed assets	11,395	35,707
Compensation expenses	-	27,264,221
Expenses during the suspension period	-	11,715,955
Others	1,694,648	691,251
	1,749,715	39,775,025

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

30. Production and business costs by elements

	2022 VND'000	2021 VND'000
Raw material costs included in production costs	783,341,741	466,585,311
Labour and staff costs and support expense	216,682,030	172,172,031
Depreciation and amortisation	16,015,331	17,149,534
Outside services	591,874,181	356,863,665
Others	20,941,048	15,187,498

31. Income tax

(a) Recognised in the statement of income

	2022 VND'000	2021 VND'000
Current tax expense Current year Over provision in prior years	37,371,859 (1,220,692)	32,119,926
	36,151,167	32,119,926
Deferred tax expense/(benefit) Origination and reversal of temporary differences	1,747,368	(494,969)
Income tax expense	37,898,535	31,624,957

(b) Reconciliation of effective tax rate

	2022 VND'000	2021 VND'000
Accounting profit before tax	193,544,165	157,182,491
Tax at the Company's tax rate Non-deductible expenses Over provision in prior years	38,708,833 410,394 (1,220,692)	31,436,498 188,459 -
	37,898,535	31,624,957

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(c) Applicable tax rates

(b)

Under the terms of prevailing income tax regulations, the Company has an obligation to pay the government income tax at the rate of 20% of taxable profits (2021: 20%).

32. Basic earnings per share

(a) Net profit attributable to ordinary shareholders

	2022 VND'000	2021 VND'000
Net profit attributable to ordinary shareholders	155,645,630	125,557,534
Weighted average number of ordinary shares	2022	2021
Weighted average number of ordinary shares during the year	87,140,984	87,140,984

33. Significant transactions with related parties

In addition to related party balances disclosed in other notes to the financial statements, the Company had the following significant transactions with related parties during the year:

	Transaction value	
	2022	2021
	VND'000	VND'000
Ultimate parent company		
Kirin Holdings Company, Limited		
Secondment fee	6,768,389	6,325,769
Purchase of services	107,078	-
Parent company		
Kirin Holding Singapore Pte. Ltd.		
Dividends	15,838,454	-
	, ,	
Other related parties		
Vietnam Kirin Beverage Company Limited		
Processing fee	350,741,923	172,924,366
Sale of goods	256,210	58,122
Purchase of services	3,207,400	2,148,120
Purchase of goods	1,151,215	52,723
Compensation expenses	-	27,264,221

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Transactio 2022 VND'000	n value 2021 VND'000
Kyowa Hakko Bio Singapore Pte. Ltd. Purchase of goods	10,825,670	463,700
Board of Management's members <i>Fees</i>	-	-
Board of Directors Salary Hajime Kawasaki – General Director	-	-
Key management personnel (excluding all items disclosed above) Fees, bonus and other benefits Secondment fee	1,818,000 4,515,767	1,818,000 4,302,080

22 March 2023

Prepared by:

Approved by:

(Signed)

Nguyen Hong Phong Chief Accountant Hajime Kawasaki

(Signed and sealed)

General Director